

## INTERNATIONAL FINANCIAL LAW REVIEW - IFLR1000 2018

International legal directories IFLR1000 has released its Financial and Corporate 2018 rankings. The guide to the world's leading financial and corporate law firms and lawyers covers 120 jurisdictions and is developed based on transactional evidence provided by law firms, as well as the evaluation of peer and client feedback.

As reported by IFLR1000, "the work of the team at Primus in Latvia is pretty evenly split between corporate and banking matters, along with a few project development deals. Banking is a sector the firm has recently done a number of deals in, mostly acting for international banks, alongside retail matters as well."

Clients appreciate the quality of legal services, saying: "*High level of expertise. Good value for money.*"

Of Counsel **Laura Zalāna** is described by one of the clients as "*diligent, cooperative, bright.*"

According to IFLR1000, "Vilnius office of pan-Baltic firm Primus is widely recognised for its presence on banking and finance and M&A work in Lithuania. Sectors where the team has been active recently include energy, real estate and financial services.

In the banking and finance space the firm tends to act on the lenders' side, though not exclusively, and has recently been involved in regulatory, disputes and project financing matters.

The work of the M&A team covers a wide range of areas, with several recent matters in the retail sector.

Real estate and energy work makes up the bulk of the recent activity of the projects team, with regulatory advice providing the background to a number of its mandates."

Evaluating Primus team's work in the field of banking and finance, clients say: "lawyers at Primus are always very responsive, pay attention to detail and comprehensively approach each given task. The communication is very clear and to the point – which is especially important as usually I request legal advice in multiple jurisdictions (Lithuania, Latvia and Estonia). Each of the lawyers has an excellent command of English."

One client notes: "*Easy to work with team. Competent and close-to-client lawyers.*"

Other sources recognise that "*the strengths of the team are that it is timely, on top of things, supportive, proactive, has an understanding our business and is honest.*"

**Robert Juodka**, managing partner of Primus in Lithuania, is described as "*extremely responsive, very communicative and excellently manages the work in three jurisdictions.*"

Clients appreciate the work of partner **Tomas Venckus** saying that "*he provides timely feedback, is always on top of things and has a real understanding of our business.*"